



## Consolidated Pastoral Company announces solid 2017 financial performance

FOR IMMEDIATE RELEASE  
6 July 2017

Leading Australian agribusiness Consolidated Pastoral Company (CPC) today announces its financial results for the 12 months ended 31 March 2017.

### Financial highlights:

- Revenue of \$154.6 million, down 6.2% (2016: \$164.8million), reflecting fewer heads sold as work continues to rebuild the herd
- Earnings Before Interest, Tax, Depreciation, Amortisation and property revaluations of \$49.7 million, up 31.5% (2016: \$37.8 million)
- Profit after tax of \$37.1 million, up 82.9% (2016: \$20.3 million)
- Cash generation\* of \$20.2 million (2016: \$21.1 million)
- Total assets at year-end of \$880.5 million, up 12.0% (2016: \$785.9 million)

### Operational highlights:

- Improvements in performance, reflecting continued investment in productivity initiatives and station assets including water and fencing infrastructure
- Continued progress towards optimising the portfolio and strengthening the balance sheet with sale of Humbert River (Northern Territory), Mount Marlow, Gowan and Cooina properties (Queensland), as well as sale and leaseback of Carlton Hill Station (Western Australia)
- 80% ownership of JJAA, which owns and operates two feedlots in Indonesia providing valuable vertical integration and direct access to Australia's largest cattle export market
- Accelerated world class genetics program, with a strong focus on increasing profitability through every stage of the value chain
- Ongoing investments in people and training with CPC's own in house training facility built at Manbulloo Station
- Workplace health and safety remains a key priority for the business
- Ongoing commitment to long-term sustainable use of land and waterways with continual investment in the development and improvements of the properties, including completion this year of the six-year Lake Woods Biodiversity project to control Parkinsonia

Troy Setter, Chief Executive of CPC, commented:

"CPC's solid earnings performance for FY17 reflects sustained high cattle values along with productivity improvements delivered across the business over the past 12 months. With our geographically diverse properties and self-sustaining herd, CPC is well positioned to benefit from strong global demand for beef.

"We continue to see positive outcomes through the ongoing transformation of CPC from a cattle producer to an integrated premium quality beef and cattle supplier to international markets. The majority ownership of JJAA, which owns and operates two feedlots in Indonesia, is providing valuable direct access to this large and attractive market. There is significant upside potential from ongoing investments in our properties as well as productivity improvements from our leading genetics program.

"Total assets at year end were up 12% year on year reflecting the quality of our properties and a continued focus on portfolio optimisation and capital reinvestment. CPC divested five stations, leased one back and continued to employ a conservative methodology to asset valuation during the year.



“The work we have done over recent years including investments in our properties, our cattle and our team, positions the business well for the future.

-ENDS-

#### APPENDIX – CPC FINANCIAL RESULTS 2016/17

	FY17	FY16	Increase (%)
Revenue	\$154.6m	\$164.8m	(6.2%)
EBITDA	\$49.7m	\$37.8m	31.5%
Profit after Tax	\$37.1m	\$20.3m	82.9%
Cash generation *	\$20.2m	\$21.1m	(4.3%)
Total assets	\$880.5m	\$785.9	12.0%

\* Defined as Cash EBITDA adjusted for cattle purchases and maintenance capital expenditure

#### Media enquiries

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#### NOTES TO EDITORS

Consolidated Pastoral Company (CPC) is a leading Australian agribusiness. Foreign owned and locally run, the company owns and operates a portfolio of 16 cattle stations with a carrying capacity of over 400,000 head of cattle across more than 5.5m hectares of land in Australia.

The company also holds an 80% interest in a joint venture which owns and operates two feedlots in Indonesia. CPC's direct sales channels primarily involve selling cattle and beef to Asian consumer markets, domestic feedlots and processors, and exporting live cattle.

For further information on CPC, please visit <http://www.pastoral.com>